



KYLE MOEN
Partner

Schindel Segal Mendoza, PLLC



ERIN NEILS
General Counsel

Egan Company



JAKE PARSLEY
Transactional Lawyer

SMB Law Group



RYAN SCHILDKRAUT
Shareholder

Winthrop & Weinstine

MBBI MINNESOTA

LEGAL EAGLES

M&A ATTORNEYS SHARE DEAL STORIES ALL CAN LEARN FROM

JUNE 6, 2023

5:00 – 7:00 PM

BROOKVIEW GOLF

316 BROOKVIEW PKWY S
GOLDEN VALLEY, MN 55426

GLOBAL GOLD: FREE

MINNESOTA SPONSORS: FREE

MEMBERS AND THEIR GUESTS: \$35

NON-MEMBERS: \$55

MBBI MINNESOTA 2023 DEAL TEAM SERIES

TUESDAY, SEPTEMBER 12, 2023

SHOW ME THE MONEY: THE LATEST IN ACQUISITION FINANCING

TUESDAY, NOVEMBER 7, 2023

INTO THE SUNSET: WEALTH & TAX TIPS FOR BUSINESS SELLERS

CANCELLATION WITH REQUEST FOR REFUND MUST BE RECEIVED 7 DAYS IN ADVANCE OF THE EVENT. REGISTRATION MAY BE TRANSFERRABLE.



LEGAL EAGLES

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KYLE MOEN

Partner | Schindel Segal Mendoza, PLLC

Kyle Moen is a partner at Schindel Segal Mendoza, PLLC, where he advises clients in purchase and sale transactions. Industry agnostic, Kyle has helped clients successfully close deals within manufacturing, transportation, hospitality, retail, e-commerce, technology, medical, and other professional services industries. He also serves as outside general counsel to numerous privately held companies with annual revenue ranging from \$500k - \$1B. Kyle is a results-oriented practitioner and pragmatic business advisor who defines success as helping clients achieve desired outcomes effectively and efficiently. He is a rated Super Lawyer®, and was recognized by Minnesota Lawyer as a “Power30: Merger and Acquisition” honoree in 2023.



ERIN NEILS

General Counsel | Egan Company

For the past 8 years Erin Neils has served as General Counsel for Egan Company, one of Minnesota's top specialty subcontractors. Erin's role includes overseeing contracts and subcontracts, employment law matters, corporate governance, corporate acquisitions, equal employment opportunity and affirmative action compliance and claims and dispute resolution.



JAKE PARSLEY

Transactional Lawyer | SMB Law Group

Jake Parsley is a transactional lawyer at SMB Law Group, a small national firm with deep specialization in business transactions. Jake worked in the corporate division of a small Twin Cities law firm for several years before taking his own entrepreneurial leap and launching the creatively named Parsley Law, PLLC in 2016. He joined SMB Law Group earlier this year after connecting with the founding partners on Twitter (really). His practice focuses exclusively on small business M&A and other forms of ownership transactions. Jake is a huge advocate for small businesses and the people who buy and sell them, and he tries to bring an accessible, common-sense approach to the world of business deals. Jake especially loves working with first-time business buyers as part of the growing movement of Entrepreneurship through Acquisition (ETA). Jake is a graduate of the University of Minnesota and the University of Minnesota Law School and is licensed to practice law in Minnesota. He lives in Corcoran with his wife and three extremely talkative children.



RYAN SCHILDKRAUT

Shareholder | Winthrop & Weinstine

Ryan Schildkraut is a shareholder in the Mergers & Acquisitions group at Winthrop & Weinstine, here he helps clients realize business opportunities and solve legal challenges in ways that work for their particular business needs. He has more than 15 years of experience guiding clients through mergers and acquisitions on both the buy-side and the sell-side, helping to eliminate surprises, minimize exposure to risk, and get the best deal for his client. He has handled M&A transactions of all sizes - from those valued at several millions of dollars to more than \$1 billion. For two years, he took a side-step from his legal career to become a partner at a boutique sell-side M&A investment banking firm. This experience gave him a broader perspective of the client experience, which he brought back with him when he returned to the practice of law. In 2021, Ryan was recognized as an Attorney of the Year by Minnesota Lawyer for his work helping a client sell three portfolios of more than 800 quick-serve restaurants in a span of just five months. Ryan earned his J.D., cum laude, from the University of Minnesota Law School, and his B.B.A., summa cum laude, from the University of Notre Dame.